#### BALANCE SHEET AT MARCH 31, 2006

|  |              |            | NON-                    |              |
|--|--------------|------------|-------------------------|--------------|
|  | LEDGER       | NON-LEDGER | ADMITTED                | NET ADMITTED |
|  | ASSETS       | ASSETS     | ASSETS                  | ASSETS       |
| ASSETS   |              |            |                         |              |
| CASH & SHORT-TERM INVESTMENTS                      | \$16,924,425 | -          | =                       | \$16,924,425 |
| ACCRUED INTEREST                                   | =            | 139,437    | =                       | 139,437      |
| FURNITURE & EQUIPMENT                              | 109,133      | -          | 109,133                 | -            |
| EDP - EQUIPMENT & SOFTWARE                         | 867,841      | -          | 829,554                 | 38,287       |
| LEASEHOLD IMPROVEMENTS                             | 31,768       | -          | 31,768                  | -            |
| TOTAL ASSETS                                       | \$17,933,167 | \$139,437  | \$970,455               | \$17,102,149 |
| LIABILITIES  |              |            |                         |              |
| POST RETIREMENT BENEFITS (other than pensions)     |              |            | 1,813,677               |              |
| DEFINED BENEFIT PENSION PLAN                       |              |            | 592,464                 |              |
| AMOUNTS HELD FOR OTHERS                            |              |            | 404,573                 |              |
| ADVANCE PREMIUMS                                   |              |            | 577,114                 |              |
| RETURN PREMIUMS                                    |              |            | 250,751                 |              |
| OTHER PAYABLES                                     |              |            | 94,767                  |              |
| CLAIM CHECKS PAYABLE                               |              | _          | 69,371                  |              |
| TOTAL LIABILITIES                                  |              |            |                         | 3,802,717    |
|  |              |            |                         |              |
| RESERVES UNEARNED PREMIUMS                         |              |            | 11.072.924              |              |
| UNEARNED PREMIUMS LOSS - CASE BASIS                |              |            | 11,072,834<br>4,538,375 |              |
| LOSS - LASE BASIS<br>LOSS - I.B.N.R                |              |            | 4,338,373<br>608,498    |              |
| LOSS - 1.B.N.R<br>LOSS EXPENSE- ALLOCATED          |              |            | 467,298                 |              |
| LOSS EXPENSE- ALLOCATED  LOSS EXPENSE- UNALLOCATED |              |            | 135,249                 |              |
| ASSOCIATION EXPENSES                               |              |            | 314,400                 |              |
| TAXES & FEES                                       |              |            | 47,030                  |              |
| TAXES & FEES                                       |              | -          | 47,030                  |              |
| TOTAL RESERVES                                     |              |            |                         | 17,183,684   |
| TOTAL LIABILITIES & RESERVES                       |              |            |                         | 20,986,401   |
| EQUITY ACCOUNT                                     |              |            |                         |              |
| NET EQUITY AT MARCH 31, 2006                       |              |            |                         | (3,884,252)  |
| TOTAL LIABILITIES PLUS EQUITY ACCOUNT              |              |            |                         | \$17,102,149 |

# INCOME STATEMENT AT MARCH 31, 2006

|   | QUARTER-T            | O-DATE        |
|---|----------------------|---------------|
| UNDERWRITING INCOME   |                      |               |
| PREMIUMS EARNED   |                      | \$5,718,896   |
| <u>DEDUCTIONS</u>   |                      |               |
| LOSSES INCURRED   | 3,072,422            |               |
| LOSS EXPENSES INCURRED  | 336,372              |               |
| COMMISSIONS INCURRED  | 476,170              |               |
| OTHER UNDERWRITING EXPENSES   | 1,105,257            |               |
| TAXES & FEES INCURRED   | 18,857               |               |
| TOTAL DEDUCTIONS  |                      | 5,009,078     |
| UNDERWRITING GAIN   |                      | 709,818       |
| OTHER INCOME  NET INVESTMENT INCOME   |                      | 207,615       |
| NET GAIN  |                      | 917,433       |
| EQUITY ACCOUNT  NET EQUITY - PRIOR  NET GAIN FOR PERIOD  CHANGE IN NONADMITTED ASSETS | 917,433<br>(194,256) | (4,607,429)   |
| CHANGE IN EQUITY  |                      | 723,177       |
| NET EQUITY AT MARCH 31, 2006  | <u> </u>             | (\$3,884,252) |

#### EQUITY ACCOUNT QTD PERIOD ENDED MARCH 31, 2006

|                                 | POLICY YEAR   | POLICY YEAR | POLICY YEAR  | POLICY YEAR | POLICY YEAR  |                             |
|---------------------------------|---------------|-------------|--------------|-------------|--------------|-----------------------------|
| INCOME RECEIVED                 | 2006          | 2005        | 2004         | 2003        | 2002 & PRIOR | TOTAL                       |
| PREMIUMS WRITTEN                | \$5,197,064   | \$61,885    | (\$6,215)    |             |              | \$5,252,734                 |
| INVESTMENT INCOME RECEIVED      | 182,195       | \$01,883    | (\$0,213)    | -           | -            |                             |
| TOTAL                           | 5,379,259     | 61,885      | (6,215)      |             | -            | 182,195<br><b>5,434,929</b> |
| TOTAL                           | 3,317,237     | 01,003      | (0,213)      |             | <u>_</u>     | 5,454,727                   |
| EXPENSES PAID                   |               |             |              |             |              |                             |
| LOSSES PAID                     | 11,836        | 2,341,920   | 776,594      | 22,485      | 90,759       | 3,243,594                   |
| ALLOCATED LOSS EXPENSE          | 4,244         | 190,332     | 39,581       | 2,964       | 9,686        | 246,807                     |
| UNALLOCATED LOSS EXPENSE        | 492           | 97,663      | 32,352       | 1,321       | 5,306        | 137,134                     |
| INSPECTION AND RATING ISO       | 15,922        | -           | -            | -           | -            | 15,922                      |
| SURVEYS & UNDERWRITING RPTS     | 63,787        | -           | -            | -           | -            | 63,787                      |
| BOARDS & BUREAUS                | 3,300         | -           | -            | -           | -            | 3,300                       |
| COMMISSIONS                     | 468,425       | 8,324       | (579)        | -           | _            | 476,170                     |
| ASSOCIATION EXPENSES            | 954,798       | ,<br>-      | -            | _           | _            | 954,798                     |
| TAXES & FEES                    | 30,500        | (1,892)     | _            | _           | _            | 28,608                      |
| TOTAL                           | 1,553,304     | 2,636,347   | 847,948      | 26,770      | 105,751      | 5,170,120                   |
|                                 |               |             |              |             | <del>-</del> |                             |
| INCREASE (DECREASE)             | 3,825,955     | (2,574,462) | (854,163)    | (26,770)    | (105,751)    | 264,809                     |
| DEDUCT                          |               |             |              |             |              |                             |
| PRIOR ACCRUED INTEREST          | _             | 114,017     |              |             |              | 114,017                     |
| CURRENT NONADMITTED ASSETS      | 970,455       | 114,017     | -            | -           | -            |                             |
| TOTAL                           | 970,455       | 114,017     | <u> </u>     | <u> </u>    |              | 970,455<br><b>1,084,472</b> |
| TOTAL                           | 770,433       | 114,017     | <del>_</del> |             | <u>_</u>     | 1,004,472                   |
| ADD                             |               |             |              |             |              |                             |
| CURRENT ACCRUED INTEREST        | 139,437       | -           | -            | -           | -            | 139,437                     |
| PRIOR NONADMITTED ASSETS        | -             | 776,199     | -            | -           | _            | 776,199                     |
| TOTAL                           | 139,437       | 776,199     | -            | -           | - <u>-</u>   | 915,636                     |
| EQUITY IN ASSETS OF ASSOCIATION | 2,994,937     | (1,912,280) | (854,163)    | (26,770)    | (105,751)    | 95,973                      |
|                                 |               |             |              |             |              |                             |
| CURRENT RESERVES                |               |             |              |             |              |                             |
| UNEARNED PREMIUMS               | 4,545,630     | 6,527,204   | -            | -           | -            | 11,072,834                  |
| UNPAID LOSSES                   | 474,681       | 4,160,460   | 413,547      | 98,185      | -            | 5,146,873                   |
| UNPAID LOSS EXPENSES            | 57,834        | 407,837     | 95,345       | 41,531      | -            | 602,547                     |
| UNPAID ASSOCIATION EXPENSES     | 314,400       | -           | -            | -           | -            | 314,400                     |
| UNPAID TAXES & FEES             | 47,030        | -           | -            | -           | -            | 47,030                      |
| TOTAL                           | 5,439,575     | 11,095,501  | 508,892      | 139,715     | <u></u>      | 17,183,684                  |
| PRIOR RESERVES                  |               |             |              |             |              |                             |
| UNEARNED PREMIUMS               | _             | 11,538,996  | _            | _           | _            | 11,538,996                  |
| UNPAID LOSSES                   | _             | 3,726,860   | 1,281,665    | 132,835     | 176,685      | 5,318,045                   |
| UNPAID LOSSES EXPENSES          | _             | 401,092     | 181,934      | 42,780      | 24,310       | 650,116                     |
| UNPAID ASSOCIATION EXPENSES     | -<br>-        | 246,950     | 101,934      | 42,780      | 24,310       | 246,950                     |
| UNPAID TAXES & FEES             | -<br>-        | 56,781      | -            | -<br>-      | -<br>-       | 56,781                      |
| TOTAL                           | <del>-</del>  | 15,970,679  | 1,463,599    | 175,615     | 200,995      | 17,810,888                  |
|                                 |               | - 7 7 7     | ,,,-         | ,           |              |                             |
| NET CHANGE IN EQUITY            | (\$2,444,638) | \$2,962,898 | \$100,544    | \$9,130     | \$95,244     | \$723,177                   |

#### UNDERWRITING STATEMENT EARNED/INCURRED BASIS QTD PERIOD ENDED MARCH 31, 2006

|   | 3-31-06<br>QUARTER-TO-DATE |             |             |  |  |
|---|----------------------------|-------------|-------------|--|--|
| Premiums Written                          |                            | \$5,252,734 |             |  |  |
| Current Unearned Reserve                  | 11,072,834                 |             |             |  |  |
| Prior Unearned Reserve                    | 11,538,996                 |             |             |  |  |
| Change in Unearned Premium Reserve        |                            | 466,162     |             |  |  |
| Net Premium Earned                        |                            |             | \$5,718,896 |  |  |
| Losses Paid                               |                            | 3,291,919   | 72,120,020  |  |  |
| Less Salvage & Subrogation                |                            | 48,325      |             |  |  |
| Net Losses Paid                           |                            | 3,243,594   |             |  |  |
| Current Loss Reserve                      | 5,146,873                  | , ,         |             |  |  |
| Prior Loss Reserve                        | 5,318,045                  |             |             |  |  |
| Change in Loss Reserve                    |                            | (171,172)   |             |  |  |
| Net Losses Incurred                       |                            | <u> </u>    | 3,072,422   |  |  |
| Allocated Loss Exp. Paid                  |                            | 246,807     |             |  |  |
| Unallocated Loss Exp. Paid                |                            | 137,134     |             |  |  |
| Total Loss Exp. Paid                      |                            | 383,941     |             |  |  |
| Current Loss Exp. Reserve                 | 602,547                    |             |             |  |  |
| Prior Loss Exp. Reserve                   | 650,116                    |             |             |  |  |
| Change in Loss Exp. Reserve               |                            | (47,569)    |             |  |  |
| Net Loss Exp. Incurred                    |                            |             | 336,372     |  |  |
| Total Loss & Loss Exp. Incurred           |                            |             | \$3,408,794 |  |  |
| Taxes & Fees Paid                         |                            | 28,608      |             |  |  |
| Current Reserve                           | 47,030                     |             |             |  |  |
| Prior Reserve                             | 56,781                     |             |             |  |  |
| Change in Reserve for Taxes & Fees        |                            | (9,751)     |             |  |  |
| Net Taxes & Fees Incurred                 |                            |             | 18,857      |  |  |
| Commissions Expense Paid                  |                            | 476,170     |             |  |  |
| Board Bureaus & Inspections Paid          |                            | 83,009      |             |  |  |
| Other Operating Exp. Paid                 |                            | 954,798     |             |  |  |
| Total Underwriting Exp. Paid              |                            | 1,513,977   |             |  |  |
| Current Reserve                           | 314,400                    |             |             |  |  |
| Prior Reserve                             | 246,950                    |             |             |  |  |
| Change in Other Underwriting Exp. Reserve |                            | 67,450      |             |  |  |
| Other Underwriting Exp. Incurred          |                            |             | 1,581,427   |  |  |
| Total Other Underwriting Exp. Incurred    |                            |             | 1,600,284   |  |  |
| Total Loss & Underwriting Exp. Incurred   |                            |             | \$5,009,078 |  |  |
| Underwriting Gain                         |                            |             | \$709,818   |  |  |
| Net Investment Income Received            |                            | 182,195     |             |  |  |
| Current Accrued Interest                  | 139,437                    |             |             |  |  |
| Prior Accrued Interest                    | 114,017                    |             |             |  |  |
| Change in Accrued Interest                |                            | 25,420      |             |  |  |
| Net Investment Income Earned              |                            |             | 207,615     |  |  |
| Net Gain                                  |                            |             | \$917,433   |  |  |

## STATISTICAL REPORT ON PREMIUMS QTD PERIOD ENDED MARCH 31, 2006

| *SEE NOTE BELOW                               | POLICY YEAR<br>2006 | POLICY YEAR<br>2005 | POLICY YEAR<br>2004 | POLICY YEAR<br>2003 | POLICY YEAR<br>2002 & PRIOR | TOTAL       |
|---|---------------------|---------------------|---------------------|---------------------|-----------------------------|-------------|
| WRITTEN PREMIUMS                              |                     |                     |                     |                     |                             |             |
| FIRE  | \$4,085,771         | \$39,934            | (\$4,599)           | -                   | -                           | \$4,121,106 |
| ALLIED  | 1,100,692           | 21,994              | (1,616)             | =                   | -                           | 1,121,070   |
| CRIME   | 10,601              | (43)                | -                   | -                   | -                           | 10,558      |
| TOTAL   | 5,197,064           | 61,885              | (6,215)             | -                   | -                           | 5,252,734   |
| CURRENT UNEARNED PREMIUM<br>RESERVE @ 3-31-06 |                     |                     |                     |                     |                             |             |
| FIRE  | 3,574,237           | 5,090,945           | -                   | -                   | -                           | 8,665,182   |
| ALLIED  | 962,058             | 1,422,089           | -                   | -                   | -                           | 2,384,147   |
| CRIME   | 9,335               | 14,170              | -                   | -                   | -                           | 23,505      |
| TOTAL   | 4,545,630           | 6,527,204           | -                   | -                   | _<br><del>_</del>           | 11,072,834  |
| PRIOR UNEARNED PREMIUM RESERVE<br>@ 12-31-05  |                     |                     |                     |                     |                             |             |
| FIRE  | -                   | 9,003,139           | -                   | -                   | -                           | 9,003,139   |
| ALLIED  | -                   | 2,510,163           | -                   | -                   | -                           | 2,510,163   |
| CRIME   | -                   | 25,694              | -                   | -                   | -                           | 25,694      |
| TOTAL   | -                   | 11,538,996          | -                   | -                   | -<br>-                      | 11,538,996  |
| EARNED PREMIUM                                |                     |                     |                     |                     |                             |             |
| FIRE  | 511,534             | 3,952,128           | (4,599)             | -                   | -                           | 4,459,063   |
| ALLIED  | 138,634             | 1,110,068           | (1,616)             | -                   | -                           | 1,247,086   |
| CRIME   | 1,266               | 11,481              | -                   | -                   | -                           | 12,747      |
| TOTAL   | \$651,434           | \$5,073,677         | (\$6,215)           | -                   | -                           | \$5,718,896 |

<sup>\*</sup>Note: The Terrorism Risk Insurance Act of 2002 requires residual market insurance entities that share profits and losses with private sector insurers, to report its share of direct earned premium and losses for commercial property insurance coverage to each private sector insurance participant. In July 2003, the Treasury broadened the definition of "commercial risk" to include 1-4 family tenant-occupied dwellings. The schedule shown below summarizes both commercial and 1-4 family-tenant occupied dwelling direct earned premium for the last five quarters:

|      | <u>Commercial</u> | 1-4 Family Tenant-<br>Occupied | Total TRIA |      | <u>Commercial</u> | 1-4 Family Tenant-<br>Occupied | Total TRIA |
|------|-------------------|--------------------------------|------------|------|-------------------|--------------------------------|------------|
| 1Q05 | 471,393           | 1,887,597                      | 2,358,990  | 1Q06 | 440,212           | 1,708,249                      | 2,148,461  |
| 2Q05 | 466,321           | 1,888,109                      | 2,354,430  |      |                   |                                |            |
| 3Q05 | 462,884           | 1,926,953                      | 2,389,837  |      |                   |                                |            |
| 4Q05 | 458,201           | 1,752,828                      | 2,211,029  |      |                   |                                |            |

There were no terrorism losses reported. Please use your latest NJ member participation listing to calculate your share of commercial premium. The result of this calculation should be treated as assumed earned premium for the purpose of calculating an Insurer deductible under the Act.

# STATISTICAL REPORT ON LOSSES QTD PERIOD ENDED MARCH 31, 2006

| *SEE NOTE BELOW                       | POLICY YEAR<br>2006 | POLICY YEAR<br>2005 | POLICY YEAR<br>2004 | POLICY YEAR<br>2003                     | POLICY YEAR<br>2002 & PRIOR             | TOTAL       |
|---------------------------------------|---------------------|---------------------|---------------------|---|---|-------------|
| PAID LOSSES                           |                     |                     |                     |   |   |             |
| Net of Salvage & Subrogation Received |                     |                     |                     |   |   |             |
| FIRE                                  | -                   | \$2,026,387         | \$741,587           | \$4,230                                 | \$89,759                                | \$2,861,963 |
| ALLIED                                | 11,836              | 315,533             | 35,007              | 18,255                                  | 1,000                                   | 381,631     |
| CRIME                                 | -                   | -                   | -                   | -                                       | -                                       | -           |
| TOTAL                                 | 11,836              | 2,341,920           | 776,594             | 22,485                                  | 90,759                                  | 3,243,594   |
| CURRENT CASE BASIS RESERVES (3-31-06) |                     |                     |                     |   |   |             |
| FIRE                                  | 126,010             | 3,716,002           | 299,018             | 40,000                                  | =                                       | 4,181,030   |
| ALLIED                                | 21,000              | 309,364             | 24,181              | -<br>-                                  | =                                       | 354,545     |
| CRIME                                 | -                   | 2,800               | -                   | -                                       | -                                       | 2,800       |
| TOTAL                                 | 147,010             | 4,028,166           | 323,199             | 40,000                                  | -                                       | 4,538,375   |
| CURRENT I.B.N.R. RESERVES (3-31-06)   |                     |                     |                     |   |   |             |
| FIRE                                  | 280,864             | 122,042             | 83,588              | 58,185                                  | -                                       | 544,679     |
| ALLIED                                | 46,807              | 10,160              | 6,760               | -                                       | -                                       | 63,727      |
| CRIME                                 | -                   | 92                  | -                   | -                                       | -                                       | 92          |
| TOTAL                                 | 327,671             | 132,294             | 90,348              | 58,185                                  |   | 608,498     |
| PRIOR LOSS RESERVES (12-31-05)        |                     |                     |                     |   |   |             |
| (Including I.B.N.R. Reserves)         |                     |                     |                     |   |   |             |
| FIRE                                  | -                   | 3,321,077           | 1,177,545           | 82,071                                  | 174,353                                 | 4,755,046   |
| ALLIED                                | -                   | 405,783             | 104,120             | 50,764                                  | 2,332                                   | 562,999     |
| CRIME                                 | -                   | -                   | -                   | -                                       | -                                       | -           |
| TOTAL                                 | -                   | 3,726,860           | 1,281,665           | 132,835                                 | 176,685                                 | 5,318,045   |
| INCURRED LOSSES                       |                     |                     |                     |   |   |             |
| FIRE                                  | 406,874             | 2,543,354           | (53,352)            | 20,344                                  | (84,594)                                | 2,832,626   |
| ALLIED                                | 79,643              | 229,274             | (38,172)            | (32,510)                                | (1,332)                                 | 236,904     |
| CRIME                                 | -<br>-              | 2,892               | -                   | - · · · · · · · · · · · · · · · · · · · | - · · · · · · · · · · · · · · · · · · · | 2,892       |
| TOTAL                                 | \$486,517           | \$2,775,520         | (\$91,524)          | (\$12,166)                              | (\$85,926)                              | \$3,072,422 |

# STATISTICAL REPORT ON LOSS EXPENSES (INCLUDES ALLOCATED AND UNALLOCATED LOSS EXPENSES) QTD PERIOD ENDED MARCH 31, 2006

|  | POLICY YEAR<br>2006 | POLICY YEAR<br>2005 | POLICY YEAR<br>2004 | POLICY YEAR<br>2003 | POLICY YEAR<br>2002 & PRIOR | TOTAL     |
|--|---------------------|---------------------|---------------------|---------------------|-----------------------------|-----------|
| LOSS EXPENSES PAID (ALAE AND ULAE)         |                     |                     |                     |                     |                             |           |
| FIRE                                       | \$1,371             | \$189,695           | \$59,701            | \$498               | \$14,134                    | \$265,399 |
| ALLIED                                     | 3,365               | 97,523              | 12,232              | 3,787               | 858                         | 117,765   |
| CRIME                                      | -                   | 777                 | -                   | -                   | -                           | 777       |
| TOTAL                                      | 4,736               | 287,995             | 71,933              | 4,285               | 14,992                      | 383,941   |
| CURRENT LOSS EXPENSE<br>RESERVES @ 3-31-06 |                     |                     |                     |                     |                             |           |
| FIRE                                       | 49,573              | 376,232             | 88,211              | 41,531              | -                           | 555,547   |
| ALLIED                                     | 8,261               | 31,322              | 7,134               | =                   | =                           | 46,717    |
| CRIME                                      | -                   | 283                 | -                   | -                   | -                           | 283       |
| TOTAL                                      | 57,834              | 407,837             | 95,345              | 41,531              | -                           | 602,547   |
| PRIOR LOSS EXPENSE<br>RESERVES @ 12-31-05  |                     |                     |                     |                     |                             |           |
| FIRE                                       | -                   | 357,421             | 167,154             | 26,431              | 23,999                      | 575,005   |
| ALLIED                                     | -                   | 43,671              | 14,780              | 16,349              | 311                         | 75,111    |
| CRIME                                      | -                   | -                   | -                   | -                   | -                           |           |
| TOTAL                                      | -                   | 401,092             | 181,934             | 42,780              | 24,310                      | 650,116   |
| ALAE & ULAE LOSS EXPENSES<br>INCURRED      |                     |                     |                     |                     |                             |           |
| FIRE                                       | 50,944              | 208,506             | (19,242)            | 15,598              | (9,865)                     | 245,941   |
| ALLIED                                     | 11,626              | 85,174              | 4,586               | (12,562)            | 547                         | 89,371    |
| CRIME                                      | -                   | 1,060               | -                   | -                   | -                           | 1,060     |
| TOTAL                                      | \$62,570            | \$294,740           | (\$14,656)          | \$3,036             | (\$9,318)                   | \$336,372 |